

**Mark W. French**

Principal  
Greyrock Capital Group

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Mark has been working with privately-owned middle market companies and equity sponsors for the majority of the last fifteen years. For the last eight years, as a member of Greyrock Capital Group and its predecessors, Mark has participated in the origination, structuring, underwriting and management of senior debt, mezzanine debt, and equity investments in middle-market leveraged transactions.

Greyrock Capital Group manages a \$200 million partnership providing mezzanine debt and equity to finance buyouts, recapitalizations and the internal growth needs of middle market companies. Greyrock has actively participated in the growth of many leading U.S. manufacturing, consumer goods, building materials, industrial equipment and service businesses.

Over a fifteen-year period, Greyrock has invested in over 100 companies supporting over 60 different investment groups. In its current fund, Greyrock has invested over \$170 million in 24 companies and 8 add-on transactions. Greyrock targets mezzanine debt and related equity investments of \$3 million to \$12 million and serves management teams and equity sponsors throughout the country from offices in San Francisco, Chicago and New York.

Mark began his career as a commercial lender with Commerce Bancshares in 1991. From 1993 to 1997, Mark worked in investment banking, holding corporate finance positions with Bear, Stearns & Co. in San Francisco and PaineWebber in New York.

Mark holds a B.A. in History from Yale University and an M.B.A. from the Haas School of Business at the University of California at Berkeley. Mark is a member of the Board of Directors and Executive Committee of the San Francisco chapter of the Association for Corporate Growth.